



Breathing new life into careers.



Job Placement Solutions That Work



Afflare derives from the Latin "afflatus," meaning "to breathe." Afflare is committed to breathing new life into the careers of injured workers and those with disabilities.

We are a company built on the belief that previously injured workers can continue performing in new productive careers through an innovative, individual placement program. We successfully facilitate injured workers' return to work in rewarding careers that ignite their enthusiasm and complement their transferable skills and abilities. Our service delivery is driven by the quest to ensure timely job placement services, successful closures, and maximum cost-savings.

The Afflare Difference

At Afflare, we believe our approach to high-quality, individualized, timely services sets us apart in the field of vocational rehabilitation service providers. We are confident in our abilities to meet – and exceed – your expectations and invite you to experience the Afflare Difference, which includes:

Commitment to successful return to work for hard-to-place injured workers by:

- Revitalizing stagnant claims
- Addressing multiple psycho-social barriers affecting return to work
- Placing diverse education levels ranging from pre-GED to PhD candidates with appropriate jobs
- Aligning the transferable skills of unskilled and highly skilled
- Providing solid computer and internet basic training to support modern job search techniques

Keen sensitivity to case management concerns with:

- Responsiveness to changing referral needs, with field offices supporting referrals throughout Ohio
- Proactive timely updates, reports, and job lead information
- Detailed documentation to support a "good faith job search effort" or outline a worker's reluctance to return to work
- Impeccable follow through

Individualized placement services including:

- Proactive development of job leads focused on cold calls and employer relationships
- Results-driven approach to ensure timely placements

Experience working with both Self-Insured and State-Funded referrals

Highly professional staff dedicated to excellence through:

- Ongoing training and professional development
- Participation in professional community network of employment resources

Our Core Services

Job Seeking Skills Training

Job Development/Placement

Job Club

Vocational Evaluations



Exceeding Your Expectations

Afflare goes above and beyond the basics to provide numerous benefits within our core service areas. These include:

Job Seeking Skills Training

- Personalized group or individual sessions
- Comprehensive and user-friendly job search guide
- Job search kit to help injured workers successfully complete an organized and effective job search
- Tailored professional resumes and customized cover letters
- Videotaped mock interview including a professional critique
- Connections to local employment networks

Job Development/Placement

- Structured job search tasks developed weekly with client input
- Job seeking responsibilities contract clearly outlining expectations and accountability
- Weekly compliance reports detailing lead follow up, interviews, case review, and concerns for case management
- Regularly scheduled face-to-face meetings held at a location convenient to the client
- Targeted employer contacts resulting in work trials, on-the-job training, and timely placements
- Effective employer incentive marketing materials

Job Club

- Group experience of support, networking, and sharing of job leads led by a professional facilitator
- Practical advice from hiring managers and face-to-face interaction with employers
- Regularly scheduled meetings to assess punctuality, professional appearance, interpersonal skills, and compliance

Vocational Evaluations

- Extensive client interview and vocational exploration
- Psychometric testing including aptitude, dexterity, achievement, and vocational interest testing
- Transferable skills analysis and use of commercial work samples or real work tasks

Case Management

- Certified rehabilitation counselors on staff to facilitate field and telephonic case management

How We Work

Job placement following an injury can be frustrating for the worker and costly for the referring organization. That's why Afflare works to solve both problems through our unique, results-driven approach to job seeking skills training and job placement. We learn the unique nuances of each previously injured worker, taking into account factors such as: length of time since injury, functional capacities, educational background, labor market statistics, interests, abilities, skills, and motivation to return to work. Our focus on the individual as a whole helps us to pinpoint barriers early in the process and identify solutions to ensure successful job placement. In addition, Afflare's detailed documentation can provide you with the information needed to measure "good faith job search efforts" or to identify any workers who are resisting returning to work.

Our goal is your goal: a successful return to work for each injured worker.

Our Promise to You

Afflare is fully committed to providing you with the professional job development services you need to support your client's timely return to work. In everything that we do, we dedicate ourselves to reducing costs, expediting service delivery, offering strategic return to work planning, providing timely communication, and treating all clients with respect. We believe in employing associates who have a "can do" attitude and who truly believe that we can have a positive effect on the job search for every injured worker.



The Proof is in the Placements

At Afflare, our focus on the unique skills, experiences, and preferences of each injured worker is key to our placement process. The results of this person-centered approach have been tremendous! We have successfully placed numerous blue and white collar, high-demand, and hard-to-place injured workers in a variety of companies and environments. Our successes include:

- Working with a client whose barriers included a lack of education, felony record, poor attitude towards re-employment, and personal hygiene issues. Afflare succeeded in placing the client in a full-time position with a local non-profit, and as a result of the confidence he gained from his new job, he later secured employment with the State of Ohio.
- Guiding an unskilled client with a strong pain focus to discover his hidden interest in computers and overcome self-imposed barriers. Afflare established a work trial with a local computer company, which eventually led to a full-time placement as store manager.
- Successfully combining a worker's manual dexterity and color acuity skills with her personal interest in ceramic painting. By merging these abilities and interests and nurturing an established employer relationship, Afflare was able to find the client a position as a denture lab technician.
- Helping a highly-skilled nurse transition her years of direct patient skills into a management position with a large national healthcare company.

These are just a few of the many placement examples we are proud to share. We look forward to making your client our next success story!

What People Say

Don't take our word for it. Read what case managers and others are saying about Afflare's high quality services:

"I just wanted to let you know that you and your staff are doing superb work! I always receive detailed updates, reports, and job leads information for my clients. All of my clients that I have sent your way give me excellent feedback on the services they receive! I feel like I always receive 'white glove treatment' and I wanted to let you know you're doing a great job! Keep it up!"

**Suzy Miller, MA, CRC
Rehabilitation Case Manager
VocWorks, Ltd.**

"[CEO Lisa Sereyka] was flexible to the point that any barriers that the claimant put up...were immediately eradicated and overcome. Her documentation was thorough and timely... I feel that I have found a great resource and know that she would be useful to your staff as well."

**Leslie Cozzoli, AIC
Former Claims Service Specialist
The Limited, Inc.**

Let us show you how we can breathe new life into your clients' careers.
Put Afflare to work for you today!



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